QUICK-EDD/HA

Case Study

High Availability Solution for IBM System i: CHR HANSEN

For a long time now Chr. HANSEN has been using a High Availability solution. Who took the final decision to buy an HA solution? (IT mgr, Financial Director etc.)

We have been using an HA solution ever since we implemented SAP in our Company, Early start 1998. The solution we chose was Vision solution, the full enterprise version, in order to insure our SAP system setup from Disaster / recovery situation.

Some months ago, Chr. HANSEN changed its HA solution and decided to work with Quick-EDD/HA, what are the main technical and/or financial reasons that motivated the replacement?

From a technical point of view; The speed and easy setup of the product. Furthermore we encountered problems with keeping very large tables in sync between the source and target systems, which Quick-EDD/HA could insure. The price was also a factor/maintenance.

Are there any other reasons why your organisation bought Quick-EDD/HA?

The other product we had could not fulfil our needs.

Did you ask an existing Quick-EDD/HA customer about their experiences before you bought the product? If so, would you like to mention the name of this customer?

No, we did not.

Shortly before your organisation changed to Quick-EDD/HA, what exactly happened that your organisation finally decided to switch to Quick-EDD/HA?

Nothing of relevance.

What can you say now? Did you fix your major problems by using Quick-EDD/HA?

Yes, it solved our issue with large tables. If we ran into any issues related to the product, we got a quick and professional support the technical team 24/7.

How happy is Christian Hansen with the Quick-EDD/HA solution today on a scale of 1 - 10?

8.

Did you perform some recovery tests and what are your comments?

No, we did not yet perform a total recovery test, but, we have performed system systems copies of our productive SAP environment to other SAP test systems, we encountered some issue related our systems copies but where able to fix it thou a OSS note from SAP.

Would you advise another company to purchase Quick-EDD/HA?

Yes.

Often, the competition is using the argument: "Quick-EDD/HA is not an HA solution", what is your reaction to that?

Did not about hear this argument.

CHR HANSEN
Improving food & health

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- Founded in 1974 in Copenhagen by Danish pharmacist Christian D.A. Hansen.
- Since 2005 owned by French capital fund PAI partners.
- Turnover in 2007/08 of 476M€.
- 2350 employees in 32 countries.
- 85 distributors and agents around the world.
- State-of-the-art-production facilities on five continents.

IT Organization:
- 2 x IBM iSeries P30 model 570 with 1200 users..
- ERP: SAP.
- HA Solution: Quick-EDD/HA.
- iSeries manager:
  Mr. Peter Berning (IT Specialist -SAP Basis)

IBM Premier Business Partner

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